Motivated people have a positive outlook, they're excited about what they're doing, and they know that they're investing their time in something that's truly worthwhile. In short, motivated people enjoy their jobs and perform well. All effective leaders want their organizations to be filled with people in this state of mind. That's why it's vital that you, as a leader and manager, keep your team feeling motivated and inspired. But of course, this can be easier said than done! In this article, we'll go over the key theories, strategies and tools that you can use to help your people stay enthusiastic. See details and exclusions - Motivating People for Improved Performance (Harvard Results Driven Manager). Qty. 1 2 3 4. 

The Results-Driven Manager Series brings together timely articles from HBSP newsletters to help senior to middle managers sharpen their skills, increase their effectiveness and gain a competitive edge. Country of Publication: United States. The results-driven manager: motivating people for improved performance. 2005, Harvard Business School Press. in English. 1591397790 9781591397793. Not in Library. Add another edition? The results-driven manager. Other Titles. Motivating people for improved performance. Classifications. Dewey Decimal Class. 658.3/14. Library of Congress. HF5549.5.M63 R47 2005. The Physical Object. Editorial Reviews. About the Author. The Results-Driven Manager Series brings together timely articles from HBSP newsletters to help senior to middle managers sharpen their skills, increase their effectiveness and gain a competitive edge. Product details. Publisher: Harvard Business Press (April 21, 2005). This book is part of the Harvard Business School Press's "Results-Driven Manager" series. So this is ostensibly high powered advice aimed at "C-Level" executives and those who aspire to C-Level status. The actual content of the book is simple, verging on simplistic. This is an anthology of short, generally breezy articles from recent HBS newsletters giving advice so basic you wonder how the readers got to be where they are without knowing this stuff. How to Improve Your Performance as a Manager. wenmei Zhou / Getty Images. By. The micro-managing boss is no one's favorite. Good people do their best work when you're not staring over their shoulder. Give them space and let them show you what they can do. 3. Change your approach to "trust." Managers have a tough job, and they're on the hook for driving great results and promoting continuous improvement. There is no doubt getting things done through others is hard, often frustrating work. However, all of the work you do to promote a healthy work environment that is free of fear and unnecessary stress will pay huge dividends on your mission to strengthen results. Share. Tweet.